



FFA Funding 2016

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Strong year and great diversity

In 2016, the FFA allocated funding totalling 58.2 million Euros for the development, production or exploitation of films as well as for the extension or new construction of cinemas – about 14 million Euros more than in the previous year. The fact that the film industry was able to benefit this time from a significantly higher funding budget can be explained, in part, by higher levies from the particularly successful year in the cinemas in 2015 and, not least, because of increased repayments of the funding monies.

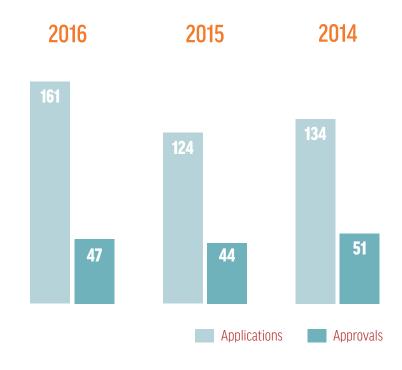
The Granting Committee supported 47 German and international projects, the Script Funding Committee 46 promising screenplays, and the Distribution Committee the marketing and promotion of 63 new feature films. The Cinema Committee decided positively on 630 applications by cinema-owners and the Video Committee supported the marketing of a total of 91 films on DVD, Blu-Ray or Video-on-Demand. Moreover, 2016 was a year when FFA-backed films were frequently invited, nominated and won prizes at festivals and awards ceremonies at home and abroad.

Production

In 2016, there were significantly more applications for project film funding being submitted to the Granting Committee than in the previous years. 47 projects – 35 feature films, 6 documentaries and 6 children's films – received positive notifications.

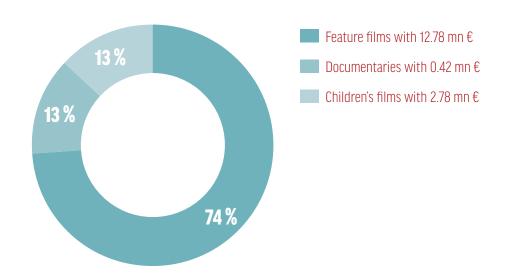
This corresponds to a funding quota of 29 per cent. The funding quota for children's films – at 33 per cent – was particularly positive. A total of 16.0 million Euros was allocated as production funding – 1.6 million Euros more than in 2015.

Project film funding



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Approvals by genre



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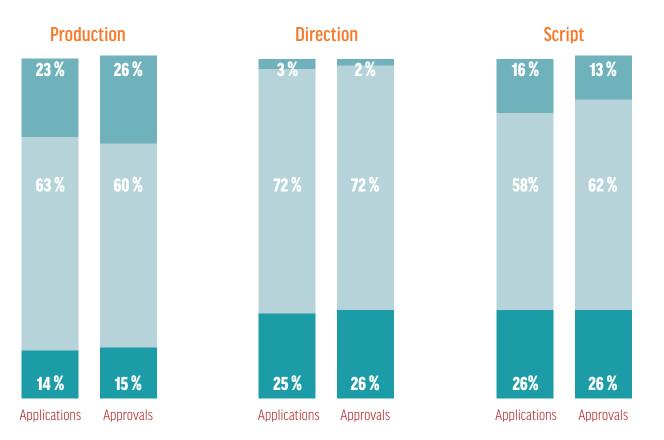


Production Gender distribution

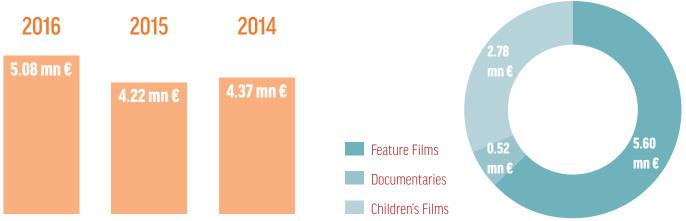
The proportion of women involved in the projects submitted in 2016 was as high as 26 per cent depending on their particular profession. Like the year before, the funding quota in the areas of production, direction and script corresponded at least to the number of submitted projects.

A quarter of the funded film projects were written by female authors – and just as many were realised by female directors.





Average production costs



The production costs of the films funded in 2016 – at an average of 5.1 million Euros – were significantly higher than the budgets of the previous years. A reason for this is the large number of international co-productions

being funded. The total of 18 bi- or multilateral projects was considerably higher than the average for the previous years (13 films).

"The Special Children's Film" initiative

In 2016, one project from the funding initiative received support from the FFA. The film UNHEIMLICH PERFEKTE FREUNDE was awarded 350,000 Euros producion funding.

TOP TEN admissions in 2016 for films supported with FFA project film funding



Title

1

WELCOME TO THE HARTMANNS 6

TONI ERDMANN

FFA funding
Release date | Distributor
Admissions*

500,000 € 03.11.2016 | Warner 3.1 mn 400,000 € 14.07.2016 | NFP 0.8 mn



Title

2

BIBI & TINA -GIRLS VS. BOYS **(7**) s

SMS FÜR DICH

FFA funding Release date | Distributor Admissions* 500,000 € 21.01.2016 | DCM 2.0 mn 500,000 € 15.09.2016 | Warner 0.7 mn



Title

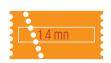


THE MOST BEAUTIFUL DAY

8

TSCHICK

FFA funding Release date | Distributor Admissions* 592,000 € 25.02.2016 | Warner 1.7 mn 500,000 € 15.09.2016 | STUDIOCANAL 0.7 mn



Title



I'M OFF THEN:

LOSING AND FINDING MYSELF ON THE CAMINO DE SANTIAGO

9

HELP, I SHRUNK MY TEACHER

FFA funding
Release date | Distributor
Admissions*

500,000 € 24.12.2015 | Warner 1.4 mn** | total 2.0 Mio. 500,000 € 17.12.2015 | Sony 0.6 mn** | total 1.1 mn



Title



HEIDI

10

CONNI & CO

0.5 mn

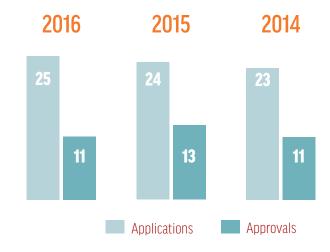
FFA funding
Release date | Distributor
Admissions*

220,000 € 10.12.2015 | STUDIOCANAL 1.18 mn** | total 1.25 mn 450,000 € 18.08.2016 | Warner

^{*}Source: FFA – Information from the distributors ** Only admissions from 2016 – Status as of 31.12.2016

Minitraité funding

The German-French Committee funded 11 out of a total of 25 applications – this corresponds to a funding quota of 44 per cent. Six projects by up-and-coming producers received 180,000 Euros support as part of the project development funding programme. In total, the committee allocated 3.1 million Euros, with 1.6 million Euros coming from the FFA. 11 Minitraité-funded productions were released theatrically in Germany during 2016.



Films with minitraité funding released in Germany in 2016 (Selection)

| | Title | Applicant | Cinema release (DE) | Funding (DE) | Admissions* |
|---|--------------------------------------|-----------------------------|---------------------|--------------|-------------|
| 1 | STEFAN ZWEIG - FAREWELL TO EUROPE | X Filme Creative Pool GmbH | 02.06.2016 | 250,000 € | 225,774 |
| 2 | FRANTZ | X Filme Creative Pool GmbH | 29.09.2016 | 80,000 € | 161,036 |
| 3 | MUSTANG | Vistamar Filmproduktion GbR | 25.02.2016 | 70,000 € | 128,339 |
| 4 | PAULA | Pandora Filmproduktion GmbH | 15.12.2016 | 172,000 € | 102,426 |

German-Italian Co-Production Development Fund

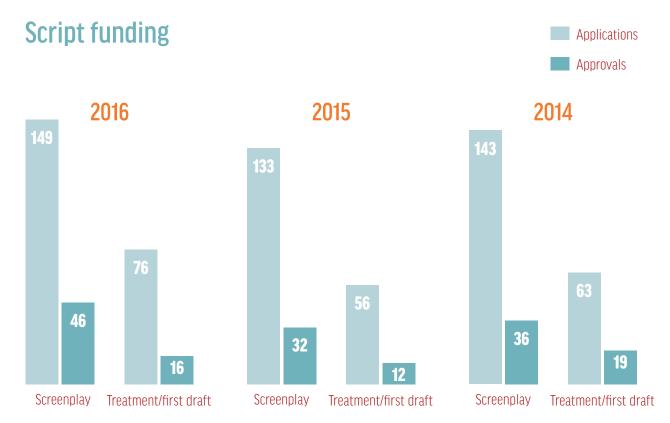
The German-Italian Co-Production Development Fund considered 15 applications during this year. There were positive decisions taken on seven projects with total funding of 95,000 Euros being granted. This corresponds to a funding quota of 47 per cent.

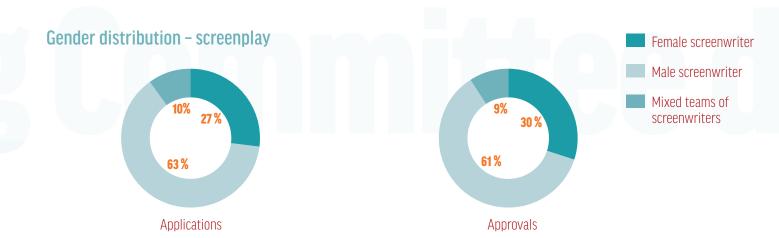
^{*} Source: FFA – Information from the distributors – Status as of 31 12 2016

Script

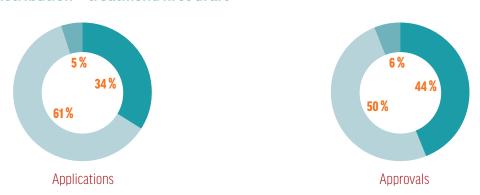
The Script Funding Committee supported 46 new screenplay projects – 14 more than in the previous year – with a total of 1.1 million Euros. This corresponds to a funding quota of 31 per cent. Around a third of these are written exclusively by female

authors. This figure rose to even 44 per cent for the funding of treatments or first drafts, which were allocated a total of 153,000 Euros. The committee granted a total of 1.3 million Euros.





Gender distribution - treatment/first draft



Script-funded projects released theatrically in 2016

| Title | Applicant | Theatrical release | Funding |
|----------------------------|-------------------------------|--------------------|----------|
| COLONIA | Florian Gallenberger | 18.02.2016 | 20,000 € |
| WILD | Nicolette Krebitz | 14.04.2016 | 25,000 € |
| FRAUEN | Christina Kallas | 05.05.2016 | 20,000 € |
| GOD OF HAPPINESS | Dito Tsintsadze | 23.06.2016 | 20,000 € |
| FOG IN AUGUST | Holger Karsten Schmidt | 29.09.2016 | 18,000 € |
| CAHIER AFRICAIN | Heidi Specogna | 10.11.2016 | 30,000 € |
| THAT TRIP WE TOOK WITH DAD | Anca Miruna Dunga | 17.11.2016 | 25,000 € |
| MARIE CURIE | Marie Noelle und Andrea Stoll | 08.12.2016 | 30,000 € |

Distribution

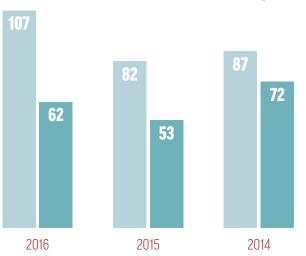
Considerably more funding applications were submitted to the Distribution/Marketing Committee compared to the previous years.

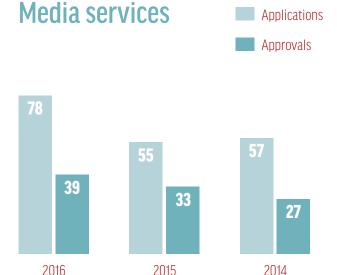
58 per cent of the applicants benefitted from funding approvals.

The FFA supported the rising costs that the distributors are having to meet for film prints, advertising and marketing by allocating a total of 8.7 million Euros – some 3 million more than in 2015. The majority of the films funded in 2016 had a distribution budget of more than 300,000 Euros.

7.8 million Euros were approved for so-called media services, i.e. advertising slots where theatrical films can be promoted on television and radio – this corresponds to a funding quota of 55 per cent. The committee granted world sales funding amounting to 63,500 Euros so that German films have a higher profile abroad. The committee awarded a total of 16.4 million Euros – 3.5 million Euros more than in 2015

Distribution funding*





*Incl. world sales funding

12

Narketing Co

Precosts by budget category for the supported films*

| Precosts | 2016 | % share | 2015 | % share | 2014 | % share |
|-----------------------|------|---------|------|---------|------|---------|
| 0 € - 100,000 € | 1 | 2 % | 5 | 11 % | 4 | 6 % |
| 100,001 € - 300,000 € | 16 | 28 % | 12 | 26 % | 20 | 32 % |
| 300,001 € - 1 mn € | 16 | 28 % | 14 | 30 % | 16 | 26 % |
| > 1 mn € | 24 | 42 % | 15 | 33 % | 22 | 35 % |

^{*} Without world sales funding

TOP FIVE admissions in 2016 for films supported with FFA distribution funding

| | Title | Applicant | Cinema release | Funding | Admissions * |
|---|--|-------------|----------------|-----------|--------------|
| 1 | BIBI & TINA - GIRLS VS. BOYS | DCM | 21.01.2016 | 150,000 € | 1,994,248 |
| 2 | THE MOST BEAUTIFUL DAY | Warner | 25.02.2016 | 200,000 € | 1,727,950 |
| 3 | I'M OFF THEN: LOSING AND FINDING MYSELF ON THE CAMINO DE SANTIAGO** | Warner | 24.12.2015 | 250,000€ | 1,386,852 |
| 4 | HEIDI** | STUDIOCANAL | 10.12.2015 | 400,000€ | 1,176,552 |
| 5 | TONI ERDMANN | NFP | 14.07.2016 | 75,000 € | 775,604 |

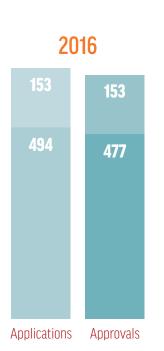
^{*} Source: FFA – Information from the distributors ** Only admissions from 2016 – Status as of 31.12.2016

Exhibition (Cinema)

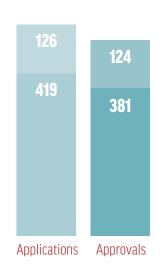
During the year, cinema-owners submitted 494 applications for modernisation, expansion and new construction measures for their screening venues – 75 applications more than in the previous year. 97 per cent of these projects were approved. Initiatives for creating full accessibility in the cinemas and digital equipment for audiodescription

and / or subtitles were supported with 196,096 Euros. There was a thoroughly positive response to the exhibitors' commitment to screening shorts as supporting programmes – with funding totalling 181,220 Euros and a 100 per cent quota. The committee allocated a total of 17.5 million Euros cinema funding – 6.4 million Euros more than 2015.

Cinema Funding



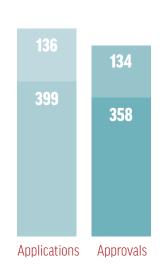




2014

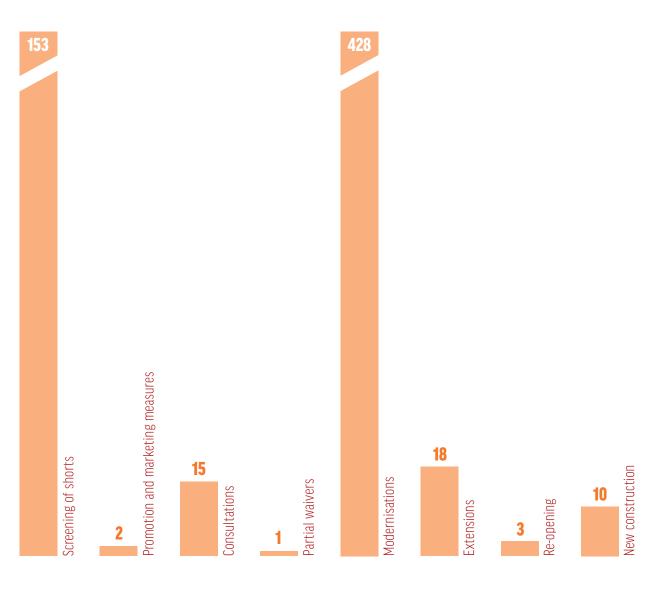
Cinema funding

Screenings of short films



n, expansion

Approvals by measures in 2016

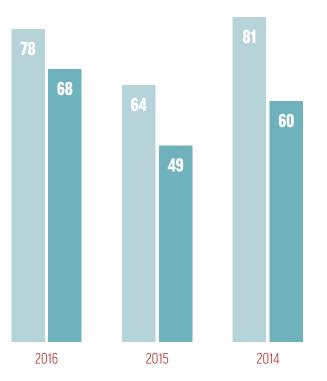


Video

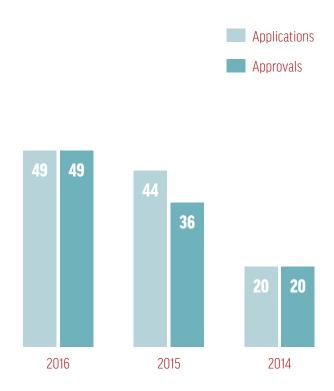
The Video Committee supported the promotion and marketing of German theatrical films on DVD / Blu-Ray with 4.6 million Euros. 87 per cent of the applicants received a positive notification of funding. The funding quota for the publication of films on Video-

on-Demand even stood at 100 per cent. Joint promotional campaigns by video store owners were funded by up to 60 per cent. The committee allocated a total of 5 million Euros – 1.6 million Euros more than in 2015.

Video Funding



Video-on-Demand



16

Repayments

In 2016, the repayment of the funding loans* in the areas of production and video increased significantly: producers paid back over 4 million Euros to the FFA – 1.5 million Euros more than in 2015. Video distributors repaid around 3.8 million Euros

of funding, more than double the amount in 2015. The level of repayments in the area of distribution funding at 2.3 million Euros remains more or less stable. All of the reimbursed monies are available to the industry for new projects.

| Repayments | 2016 | 2015 | 2014 |
|----------------------|-------------|-------------|-------------|
| Project film funding | 4,071,547 € | 2,435,893 € | 2,284,772 € |
| Distribution funding | 2,348,259 € | 2,575,773 € | 1,572,288 € |
| Video funding | 3,777,810 € | 1,588,043 € | 2,035,605 € |

^{*} Of conditionally repayable loans

Festivals, Prizes and Foreign

Selection

AUSTERLITZ

Venice Film Festival (Mouse d'Oro Award – out of competition); International Leipzig Festival for Documentary and Animated Film (Golden Dove); Listapad International Film Festival Minsk (Special Jury Award); participation incl. at International Documentary Film Festival Amsterdam; Toronto International Film Festival (Wavelength)

THE PEOPLE VS. FRITZ BAUER

German Film Award (among others Best Production, Best Direction: Lars Kraume); participation incl. at Shanghai International Filmfestival; Hong Kong International Film Festival

A HOLOGRAM FOR THE KING

German Film Award (Best Editing and Best Sound Design); participation incl. at Tribeca Film Festival; Melbourne International Film Festival

OUR LAST TANGO

Participation incl. at Berlin International Film Festival (LOLA); Shanghai International Film Festival; Beijing International Film Festival

FORTUNE FAVOURS THE BRAVE

Participation incl. Berlin International Film Festival (Generation Kplus); Goldener Spatz – German Children's Fim and Media Festival; Giffoni Film Festival; Zlín Film Festival

FRANTZ

Venice Film Festival (Competition, Best Young Actress: Paula Beer); participation incl. at San Sebastián International Film Festival; Toronto International Film Festival (Special Presentations); Stockholm International Film Festival

ORIGINAL BLISS

Karlovy Vary International Film Festival (FIPRESCI Award and Europa Cinemas Label Award); participation incl. at Zurich Film Festival; Copenhagen Film Festival; Busan International Film Festival

FUKUSHIMA. MON AMOUR

Berlin International Film Festival (Panorama, Heiner Carow Prize and Cicae Art Cinema Award); Odessa International Film Festival (Best Actress: Rosalie Thomass); participation incl. at Sydney Film Festival; Sao Paulo International Film Festival; two nominations for the German Film Awards

FOG IN AUGUST

Bavarian Film Award (Best Direction: Kai Wessel); German Cinema Award for Peace – The Bridge; Günter Rohrbach Film Prize; Giffoni International Film Festival – CGS Award and 2nd Prize, Films for Young People; participation incl. at Haifa International Film Festival

TONI FROMANN

Cannes Film Festival (Competition, FIPRESCI Award);
San Sebastián International Film Festival (FIPRESCI Grand Prix);
European Film Award (Best European Film, Best Direction and
Best Screenplay: Maren Ade, Best Lead Actress: Sandra Hüller,
Best Lead Actor: Peter Simonischek); LUX Film Prize;
participation incl. at Toronto International Film Festival;
New York Filmfestival; BFI London Film Festival; Moscow International Film Festival; Karlovy Vary International Film Festival;
Telluride Film Festival; German candidate for Best Foreign
Language Feature Film Oscar

Sales in 2016

TOP TEN for the FFA project film funded films abroad in 2016



Title

Cinema Release Germany Countries Global Box Office – excluding Germany



THE PHYSICIAN

25.12.2013 21 34.7 mn €



A HOLOGRAM FOR THE KING

28.04.2016 32 8.5 mn €



Title

Cinema Release Germany Countries Global Box Office – excluding Germany



MAYA THE BEE MOVIE

11.09.2014 49 21.4 mn €



TONI ERDMANN

14.07.2016 22 71 mn €



Title

Cinema Release Germany Countries Global Box Office – excluding Germany



HEIDI

10.12.2015 25 17.4 mn €



PHOENIX

25.09.2014 28 6.2 mn €



Title

Cinema Release Germany

Global Box Office –
excluding Germany



THE SEVENTH DWARF

25.09.2014 42

13.3 mn €.



FRANTZ

29.09.2016 10

5.7 mn €



Title

Cinema Release Germany

Global Box Office – excluding Germany

5

FACK JU GÖHTE 2

10.09.2015 10

11.2 mn €



LOOK WHO'S BACK

08.10.2015 10

5.6 mn €

Source: German Films / comScore (Status as of 31.12.2016)

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